

Technologies and Trends for Residential Smart Grid

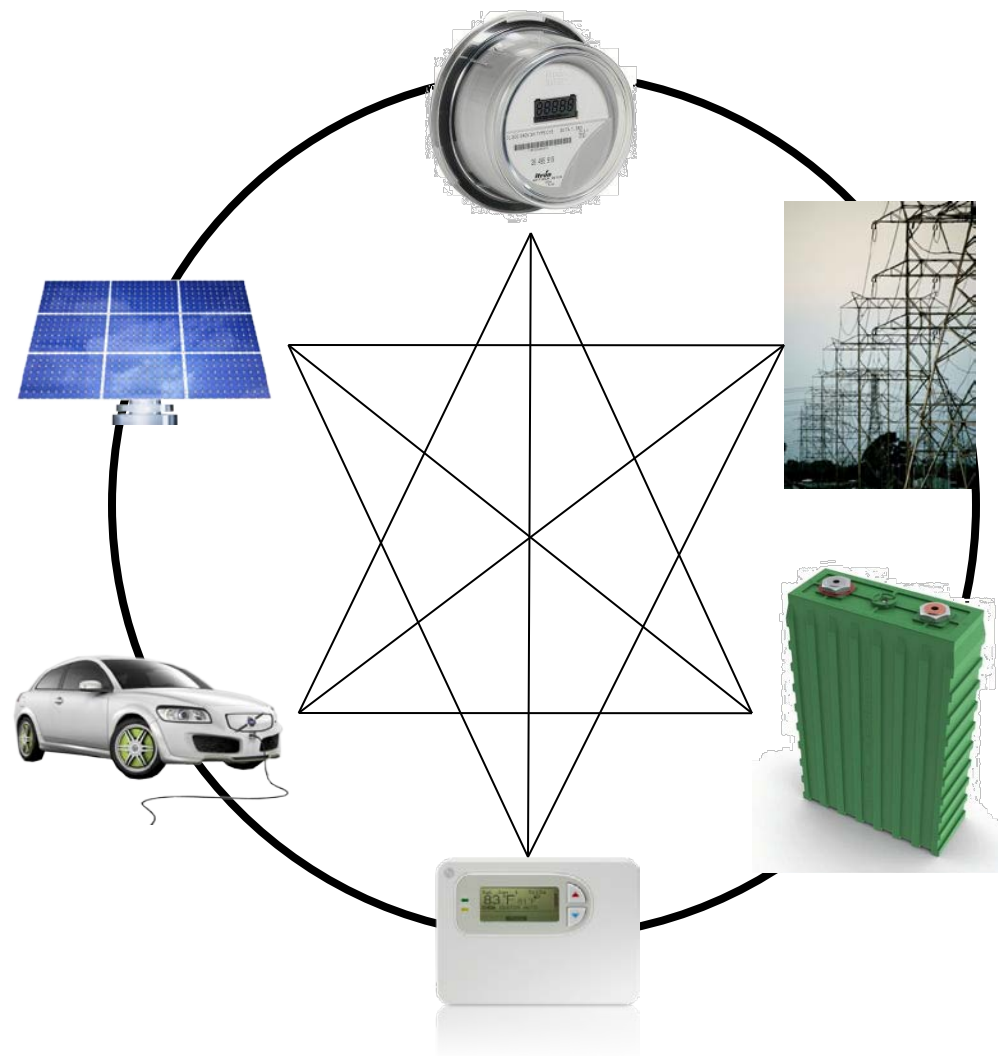
Peter May-Ostendorp, EIT, LEED AP

DOE EERE Residential Energy Efficiency Meeting
Denver, CO
June 21, 2010

- Bringing the Smart Grid Home
 - Smart Meters ≠ Smart Grid
 - From Asset-Based to Operational Efficiency
 - Home Automation: Convenience vs. Energy Management
- Tendril Approach to Home Energy Management
 - Home Energy Management Landscape
 - Platform
 - Applications and Devices
 - Ecosystem
 - Successes
- Research Areas
 - Demand response
 - Boosting operational efficiency
 - Social marketing approaches

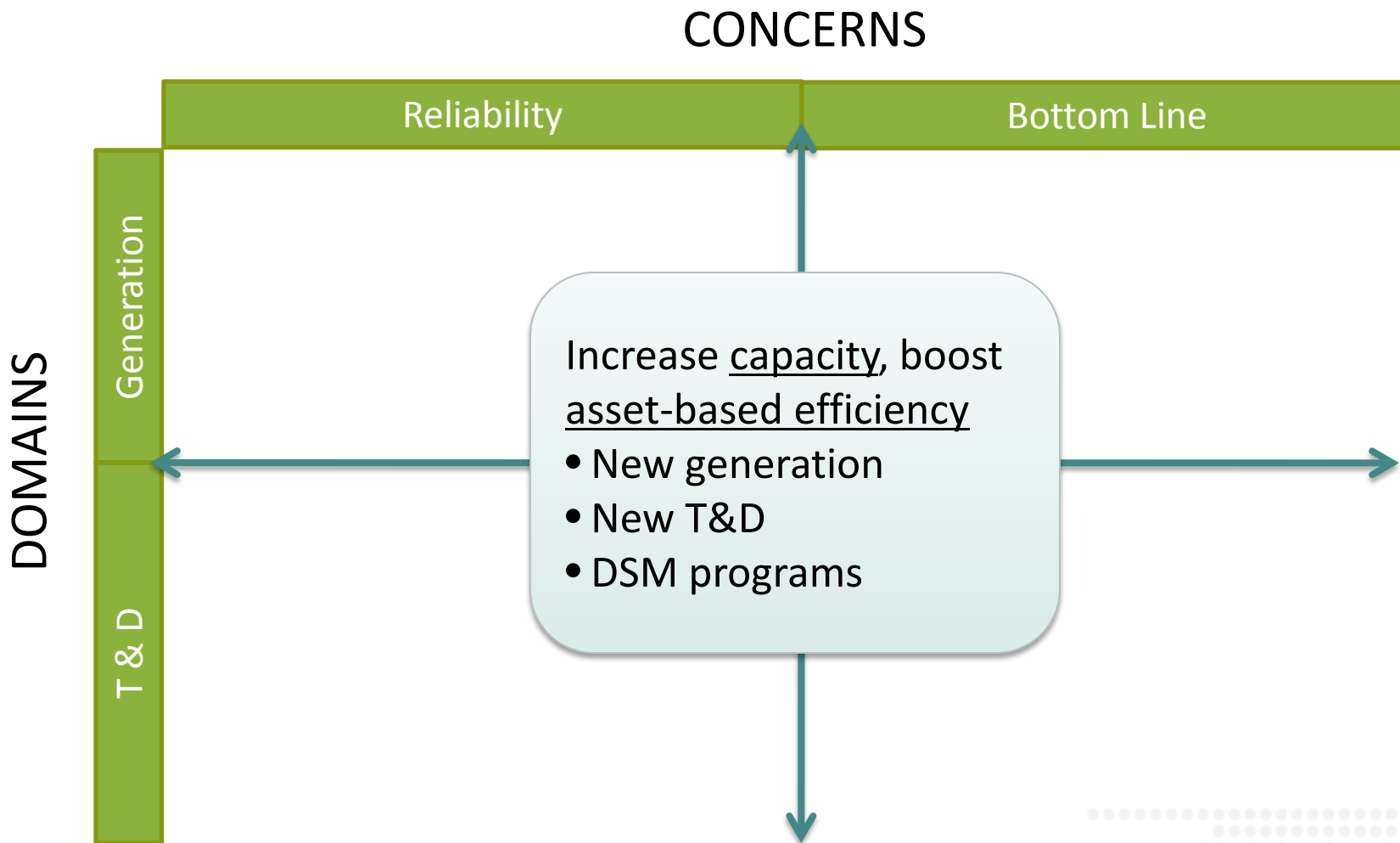
What is the Smart Grid?

Beyond Smart Meters



Smart Grid = Energy Information

- AMI (smart meters)
- AMR (drive-by meters)
- Cellular
- Wireless
- Broadband



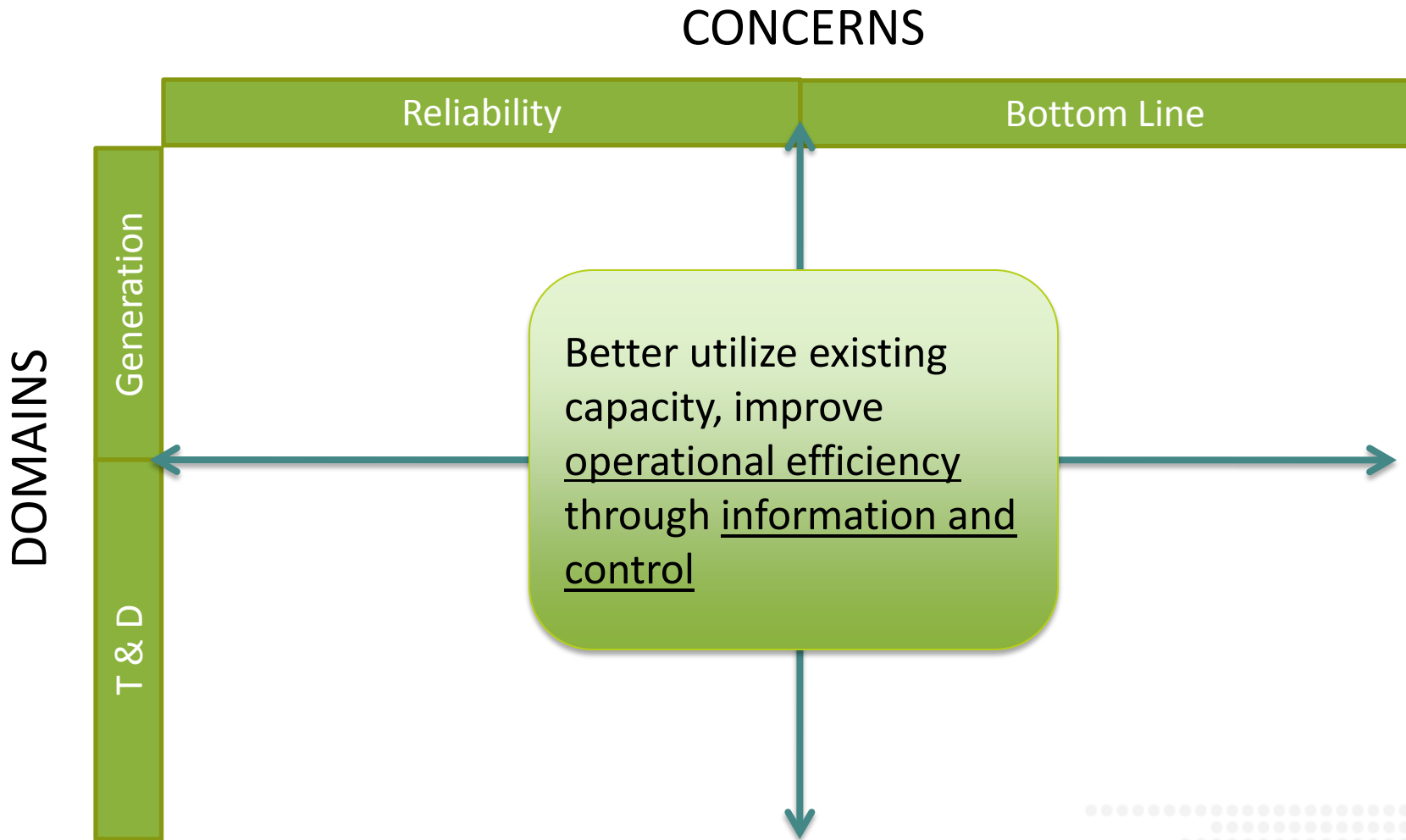
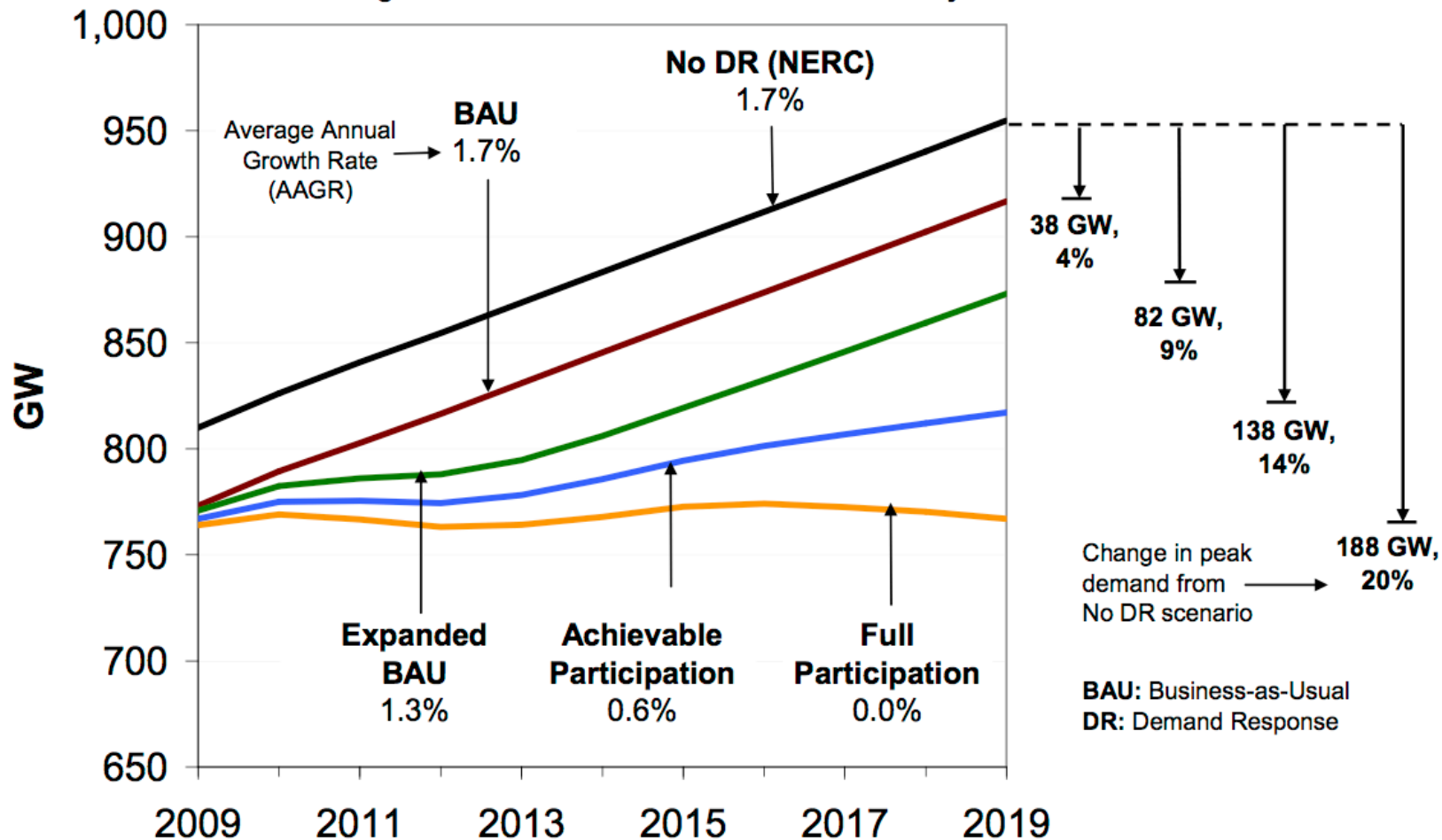
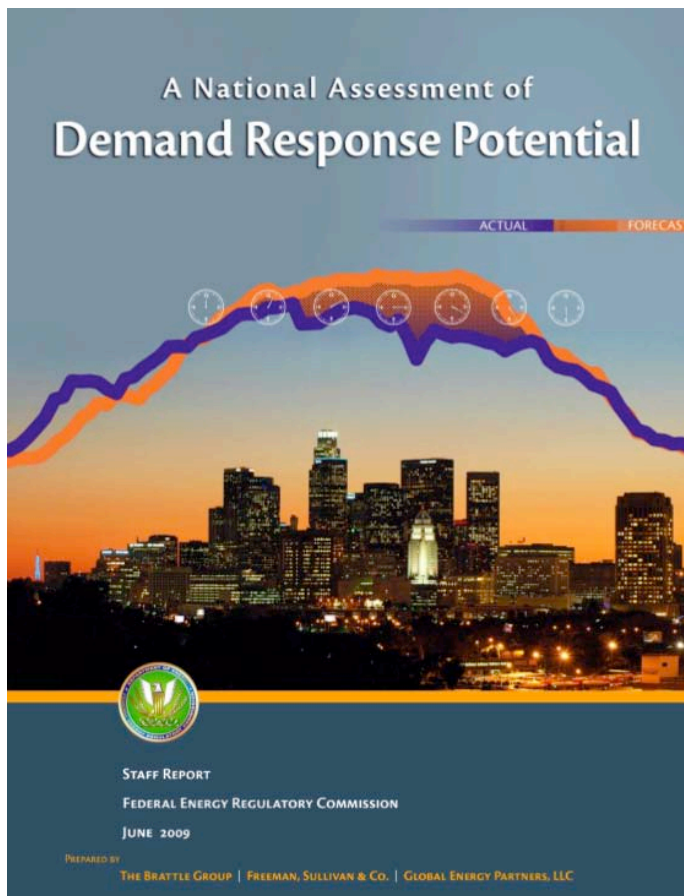


Figure 1: U.S. Summer Peak Demand Forecast by Scenario



source: FERC Assessment of Demand Response & Advanced Metering 2009
assumptions: smart meters, dynamic pricing default, enabling technologies



"It is the residential class that represents the most untapped potential for demand response."

source: FERC Assessment of Demand Response & Advanced Metering 2009, p.29

Home Energy Management Landscape

From Convenience to Energy Management

TENDRIL™
The Power is Yours

Convenience

Home Energy Management

Energy Awareness

Load Control and
Demand Response

Home Energy
Management
Ecosystem

Google powermeter

Microsoft®
hohm™
beta

eMeter

@EcoFactor

OP@WER

comverge®

GRIDPOINT®



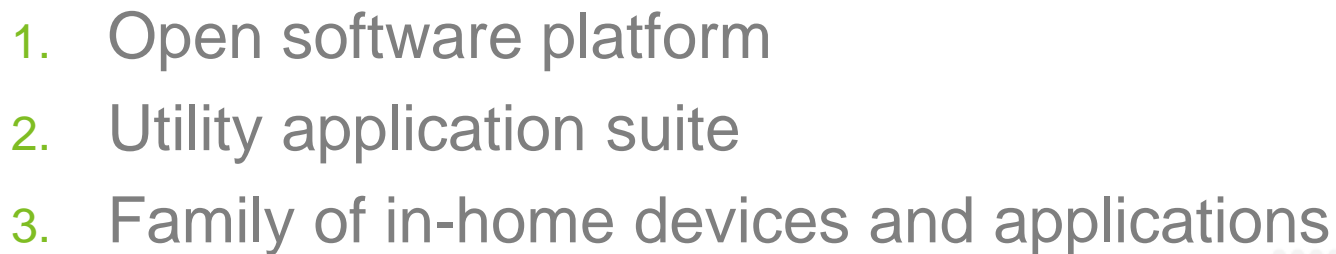
TENDRIL™
The Power is Yours

- Company Overview
 - Founded in 2004
 - Venture-backed with > \$50M raised to date
 - Headquartered in Boulder, Colorado
 - ~ 90 Employees

Welcome to Tendril



TENDRIL™
The Power is Yours





Distributed Generation

Effectively integrate distributed generation assets



Electric Vehicle

Coordinate and optimize the charging of electric vehicles



Energy Management

Enhanced insight and control of home energy use

Energy Awareness

Feature-rich in-home information portal for energy use insight



Tendril Tracker

Low-cost participation with no AMI and minimal in-home hardware

Tendril Networked Devices

TENDRIL™
The Power is Yours

DISPLAY

Vision: Full-featured, engaging info and control



Insight: Everyday info and control appliance



Vantage and Tracker: Web-based info and control portals



MONITOR AND CONTROL

Setpoint: Tendril's smart thermostat



Volt: Tendril's smart outlet



LCS: Hard switch for legacy loads



NETWORK

Transport: broadband gateway device



Translate: Communicate with legacy AMR meters



Relay: Extend HANs



The Growing Tendril Ecosystem

Industry partners



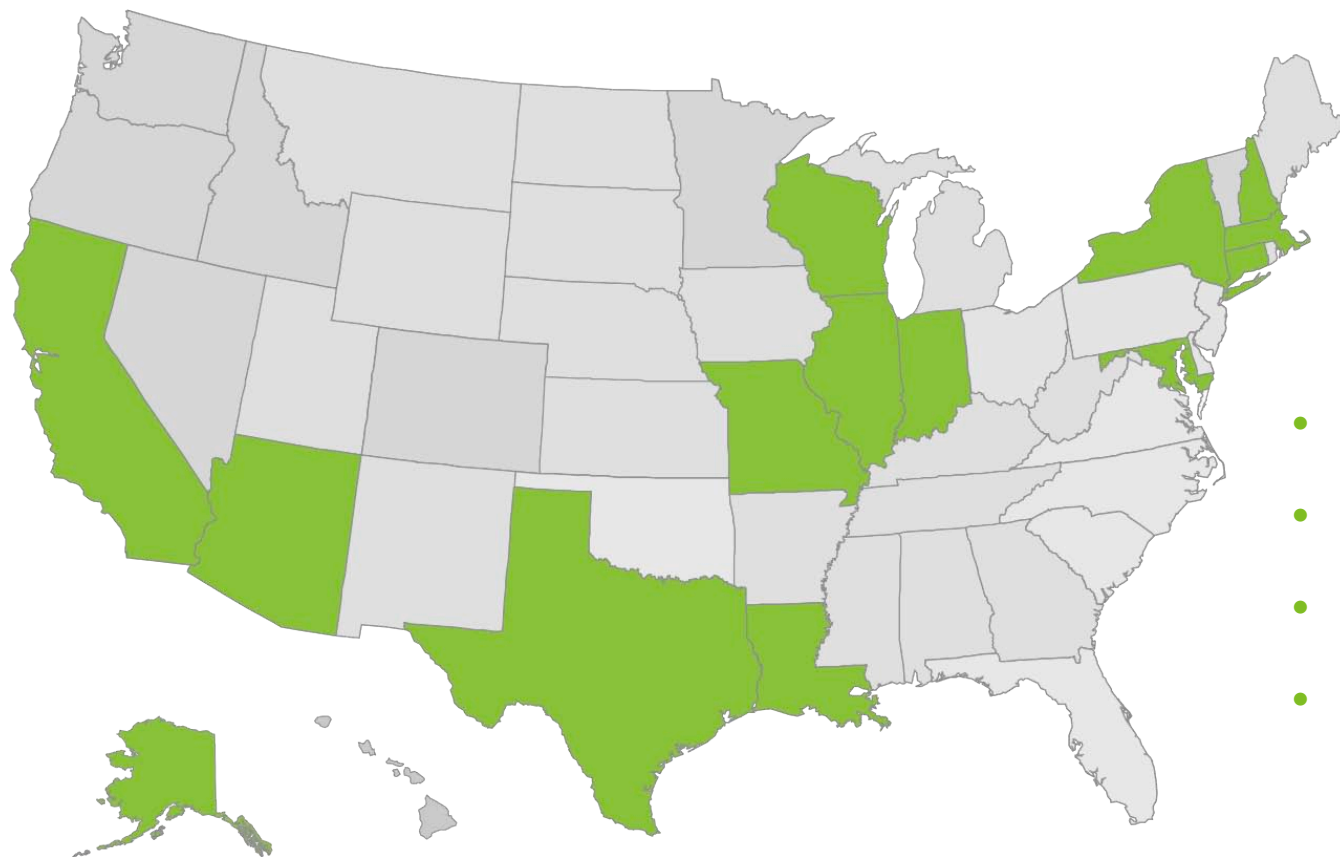
...for integrated utility solutions

Consumer partners



...for compelling in-home
experience

Summer 2010 Projects



- 14 states
- 17 projects
- > 10k homes
- Utilities represent 25% of US population

- Residential smart grid technologies a perfect match for BAP
 - Today's solutions scalable from low-cost portals to complete home energy management systems
 - Combined home performance monitoring/data logging and home energy management functionality
 - Facilitates innovative neighborhood- and community-scale approach
- Three core research areas:
 1. Improving operational efficiency
 2. Demand response and load control
 3. Community-scale approaches

- Behavioral

- How much energy can we save by engaging homeowners with energy usage and cost information?
- How readily will homeowners implement energy tips?

- Technical

- How much of the retrofit/new construction opportunity is comprised by residential home energy management and associated operational efficiency improvements?
- What level of technical sophistication do we need for optimized controls? (Learning, model-based, etc.)
- How can we provide targeted, accurate energy tips to consumers using minimally invasive techniques (remote audit)?
- Can we intelligently disaggregate home energy use data without the need for extensive sub-metering?



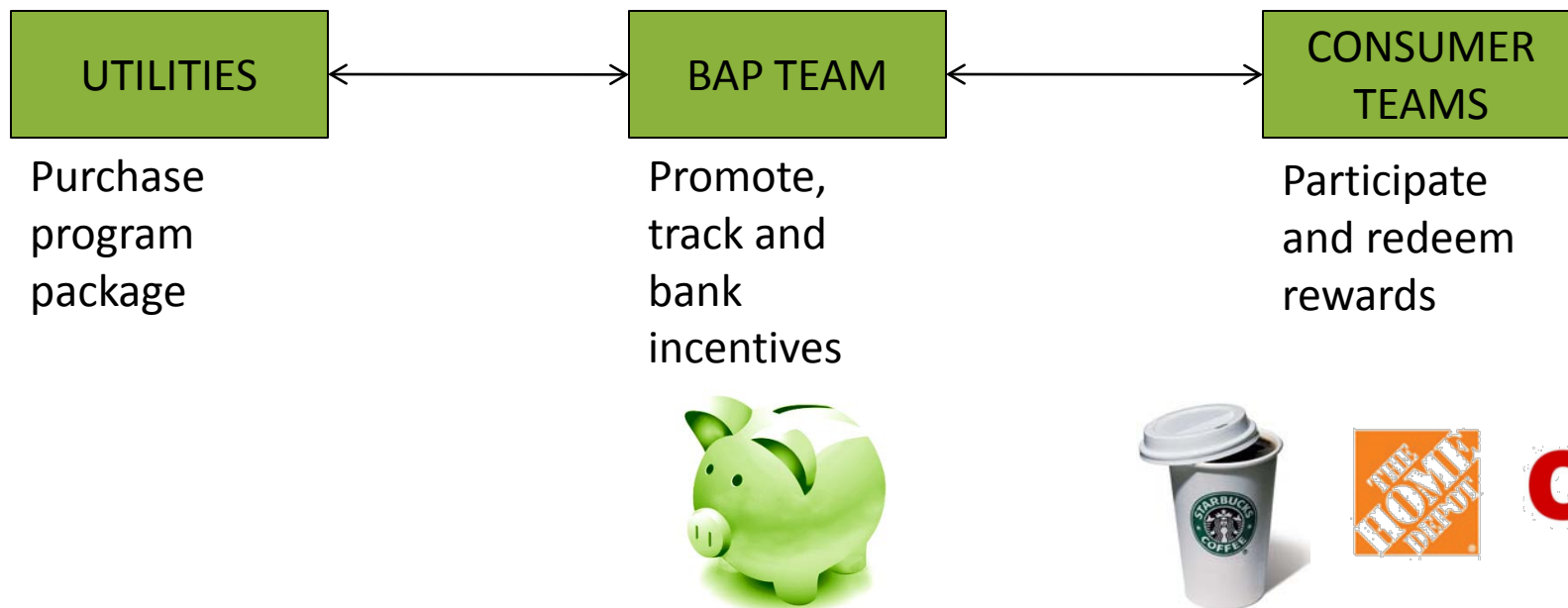
BELKIN

- Behavioral
 - What are typical participation rates in residential DR events?
 - What causes homeowners to opt out of various DR events?
- Technical
 - What are *realistic* demand reduction potentials for various smart appliances?
 - Do advanced control techniques (e.g. model-predictive control) improve demand response under various rate structures?
 - To what extent can thermal storage in residential buildings be used to level loads and increase renewables penetration?
 - What are the limits to a home's load elasticity?
 - How do we coordinate and integrate EV charging and DG at the community scale?

Community Approaches and Social Marketing

Harnessing Competition for Operational Efficiency

- Are consumers motivated by knowing their neighbor's energy use?
- Community-level competitions: Cost-effective? Participation?



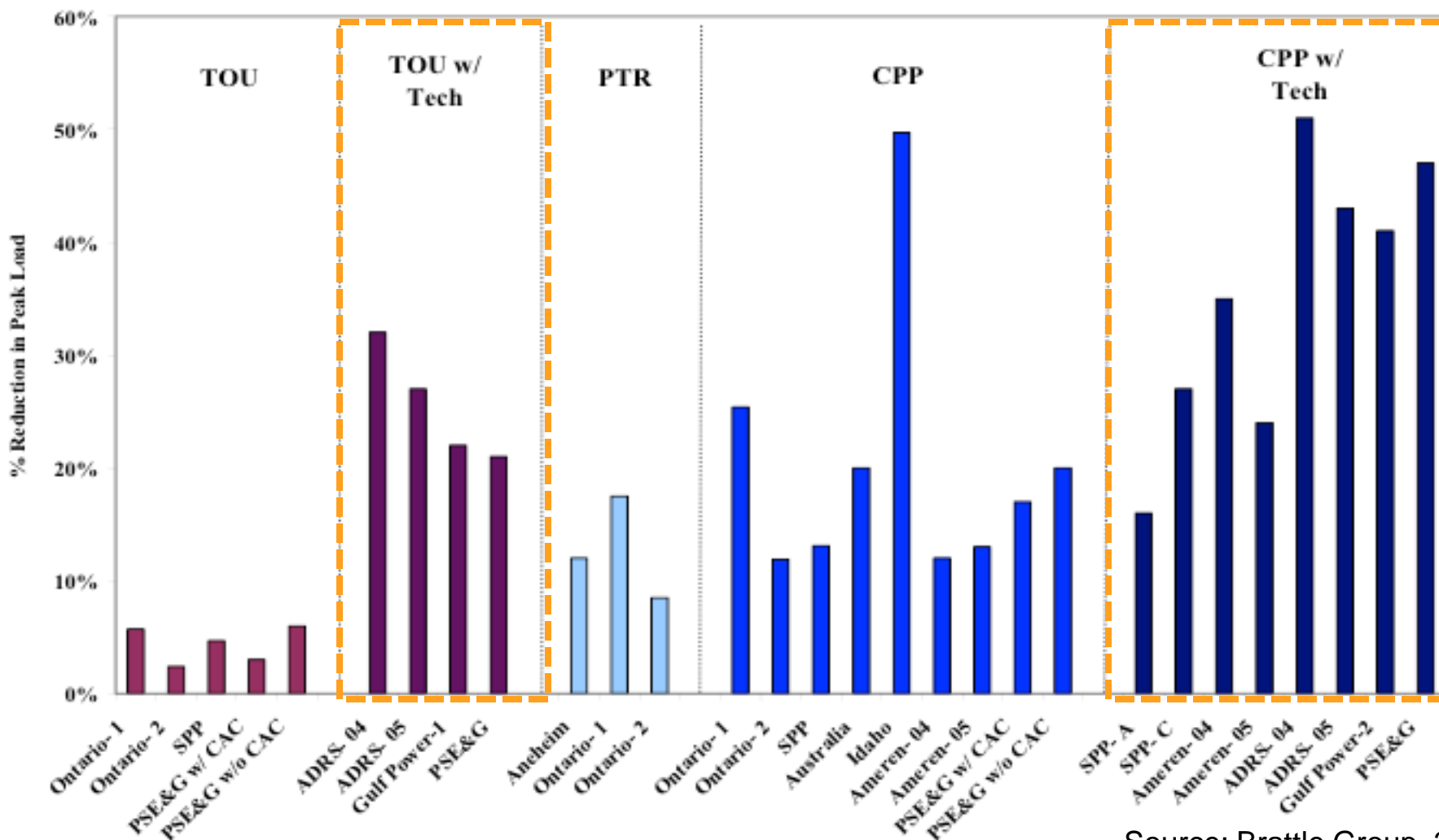
Peter May-Ostendorp
Research Analyst
pmayostendorp@tendriline.com

Tim Enwall
President and Founder
tenwall@tendriline.com

www.tendriline.com



Pilots Indicate Smart Grid Devices are Improving Peak Reduction



Source: Brattle Group, 2010.